

# Energy Procurement Services

Get strategic consultative plans tailored to your business needs and risk tolerance.

**\$2B**

**Total Portfolio Spend Under Management**

**100M+**

**Total Square Feet Under Management**

**47**

**Number of Deregulated States Covered**

**3,000**

**Clients Across Industries**

## Smarter, Cost-Effective Decisions

Our consultative approach is designed to deliver control back to your energy costs. Balance savings, risk mitigation, and sustainability. Data-driven insights, expert market analysis, and strategic supplier partnerships empower you to optimize energy costs while maximizing efficiency and resilience.

- Electricity
- Natural Gas
- Carbon Offsets
- Renewable Energy Credits (RECs)
- Fuel Oil



### Energy Risk Management

- Supplier & Counterparty Risk Mitigation
- Contract Expertise Averts Hidden Costs
- Commodity & Supply Risk Analysis
- Regulatory Compliance & Market Forecasting



### Strategic Energy Procurement

- Energy Market Analysis & Sourcing
- Fixed Rate & Managed Block & Indexed Products
- Energy Rate Forecasting & Budget Planning
- Customized Hedging Strategies



### Advanced Energy Optimization

- Peak Shaving & Peak Demand Management
- RECs, Guarantees of Origin (GOs), & Carbon Offsets
- Community Solar
- Physical & Virtual Power Purchase Agreements

**GET STARTED**

Visit [www.vironenergy.com](http://www.vironenergy.com) or email [info@vironenergy.com](mailto:info@vironenergy.com) to reduce energy consumption, costs, and drive sustainable change.

## 5-Point Approach

**Strategic Energy Procurement** Tailored strategies align energy purchasing with financial and operational goals.

**Market Intelligence & Timing** Layered hedging and data-driven analysis, pinpoint the best purchasing opportunities to buy at market lows and avoid volatility.

**Supplier & Contract Optimization** Vetted, credit-worthy, suppliers ensure long-term cost efficiency and reliability.

**Peak Management & Cost Avoidance** Reduce capacity charges through proactive demand response planning.

**Efficiency & Sustainability** Cost-saving efficiency programs and renewable energy solutions deliver integrated strategies.



## Get More Than The Lowest Price

Unlike traditional energy brokers who focus solely on securing the lowest price, we partner with thousands of clients to build long-term energy strategies that deliver lasting value.

- Clients save 10%-20% or more on electricity and natural gas supply costs.
- Deep supplier relationships ensure the best contract terms.
- Rely on our 30 years experience serving clients across all industries.
- We're endorsed by 100+ trade associations and chambers of commerce.

### Why Environ

With Environ 360°, our suite of integrated services, you get an energy management strategy that combines procurement, engineering, decarbonization, sustainability, and renewable energy advisory to reduce carbon, energy, and costs while increasing efficiencies at your facilities. This connected approach drives positive results other firms can't help you achieve.

**Environ 360°**  
Your Connected Strategy

**GET STARTED**

Visit [www.environenergy.com](http://www.environenergy.com) or email [info@environenergy.com](mailto:info@environenergy.com).